

Message Text

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PAGE 01 BONN 14772 01 OF 02 141652Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----089179 141725Z /50

R 141639Z AUG 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 1075
AMCONSUL DUSSELDORF
AMCONSUL FRANKFURT
AMCONSUL MUNICH
AMCONSUL STUTTGART

UNCLAS SECTION 01 OF 02 BONN 14772

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - MOSS DYNAMIC ENGINES
INTERNATIONAL, EASTON, PA

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

AUTOHAUS JACOB FLEISCHHAUER KG
CLEVISCHER RING 45
D-5000 KOELN 80
CONTACT: HERR RUETGERS
PHONE: 0221/621001
TELEX: 8873472
COMMENT: SUBJECT FIRM IS AN IMPORTANT DISTRIBUTOR FOR
VOLKSWAGEN AND AUDI AUTOMOBILES, MOTORS, PARTS AND
ACCESSORIES IN GERMANY. SINCE FIRM ALSO DEALS WITH IN-
DUSTRIAL ENGINES AND PRODUCTS, MR. RUETGERS IS GENERALLY
INTERESTED IN RECEIVING US FIRMS' OFFER AND BUSINESS
PROPOSALS.

FIRM'S DATA: ESTABLISHED: 1923
EMPLOYS: 1200

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ANNUAL SALES: SEVERAL HUNDRED DM
FIN.REFS: SAL. OPPENHEIM JR & CIE STADT-
SPARKASSE, KOELNER BANK, COMMERZBANK AND
BANK FUER GEMEINWIRTSCHAFT, ALL IN D-5000
KOELN

BERND BEHRENS KG

IHRINGSHAEUSER STRASSE 1530159

D-3500 KASSEL

CONTACT: BERND BEHRENS, PRESIDENT

PHONE: 0561-811086

TELEX: 99539

COMMENT: FIRM OPERATES A LARGE GARAGE AND IS MOST PROMINENT RENAULT DEALER IN THE REGION. SELLS USED CARS, AUTOMOBILE ACCESSORIES, AND OPERATES A SPECIAL AUTOMOTIVE SPORTS CENTER. FIRM IS MOSTLY INTERESTED IN SOPHISTICATED AUTO NOVELTIES TO ADD TO LINE OF PRODUCTS PRESENTLY HANDLED.

CHADUK GMBH

-AUTOZUBEHOERGROSSHANDEL-

BOSCHSTRASSE 9

D-8047 KARLSFELD

CONTACT: MISS KARIN JANOVSKY, IMPORT MANAGER

PHONE: 08131/95081

COMMENT: COMPANY ESTABLISHED IN 1975, EMPLOYS 11 PERSONS AND HAS ANNUAL SALES OF DM 18 MILLION. SALES AREA INCLUDES EUROPE. ENJOYS AN EXCELLENT REPUTATION. SOUND FINANCES. CONSIDERED TO BE A SUITABLE BUSINESS PARTNER.

PEMAS GMBH

KARL-STIELER-STRASSE 21-23

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D-8031 STOCKDORF B. MUENCHEN

CONTACT: FRAU LETZ, IMPORT MANAGER

COMMENT: COMPANY ESTABLISHED IN 1974, MAINLY WHOLESALERS ALL TYPES OF PARTS AND ACCESSORIES FOR AUTOMOBILES AND MOTORCYCLES. ANNUAL SALES INDICATE AN UPWARD TRENDS. SALES IN 1977 AMOUNTED TO 7 MILLION. COMPANY'S FINANCES ARE SAID TO BE SOUND AND OBLIGATIONS MET PROMPTLY.

FA. MAC HEINLEIN GMBH

U.S. AUTO-HANDEL

FAFNERSTR. 2

D-8000 MUENCHEN 19

CONTACT: HERR MAC HEINLEIN, MANAGER

PHONE: 089/172174

COMMENT: FIRM ESTABLISHED IN 1974, EMPLOYS 5 PERSONS AND IS SAID TO HAVE SATISFACTORY SALES. MR. HEINLEIN ENJOYS A GOOD REPUTATION AS BUSINESSMAN. BANK REFERENCE: DRESDNER BANK, MUENCHEN.
AMCONSUL MUNICH GENERAL COMMENT FOR U.S. WHEELS:
U.S. FIRM MUST SEND A SAMPLE WHEEL TO MUNICH TUEV, SINCE

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R 141639Z AUG 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 1076
AMCONSUL DUSSELDORF
AMCONSUL FRANKFURT
AMCONSUL MUNICH
AMCONSUL STUTTGART

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ONLY MUNICH TUEV CAN DETERMINE WHETHER WHEELS MEETS GER-
MAN SPEC. MUNICH TUEV IS IN CHARGE OF CAR WHEEL TESTING
IN GERMANY. THE PRICE FOR TESTING IS DM 4.000 PLUS
VALUE ADDED TAX (VAT). SPECIFICATIONS ARE AVAILABLE
ONLY IN GERMAN (FOR DM 10 PER COPY). IN ADDITION, TUEV
MUST VISIT U.S. FIRM (AT FIRM'S EXPENSE) TO INSPECT MA-
NUFACTURING PROCESS. AMERICAN FIRM SHOULD CONTACT
TECHNISCHER UEBERWACHUNGSVEREIN BAYERN
EICHSTAETTER STRASSE 5
D-8000 MUENCHEN 2
CONTACT: HERR DIPL. ING., PAULUS
PHONE: 089/5791493

INTRA FLEISCHMANN U. WACKER GMBH
AM MANTEL 8, D-7520 BRUCHSAL 1
CONTACT: HERR WACKER
PHONE: 07251-12027

COMMENT: CO. WANTS MORE DETAILED PROSPECT MATERIAL. IT
IS A DISTRIBUTOR OF PASSENGER CAR PARTS AND ACCESSORIES.
ALSO ENGAGED IN THE MANUFACTURE OF LIGHT METAL WHEELS.
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COMPANY EMPLOYS 10 AND LISTS ANNUAL SALES OF DM 3
MILLION. FAVORABLY KNOWN TO CONSULATE GENERAL STUTTGART.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
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Message Attributes

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Subject: ADS REQUEST - MOSS DYNAMIC ENGINES INTERNATIONAL, EASTON, PA THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/e8128663-c288-dd11-92da-001cc4696bcc
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